



Why Switch to QuickBooks Point of Sale powered by Revel Systems

Advances in technology continue to change the way we do business, and nowhere is this more prevalent in the retail and quick service industry than in the rapid replacement of cash registers with new electronic Point of Sale (POS) systems.

QuickBooks Point of Sale, powered by Revel Systems is a relatively new online iPad POS solution that works seamlessly with QuickBooks. Its state of the art features can improve the customer experience and revolutionize the way businesses are run.

Multi-Functional

QuickBooks Point of Sale offers many more functions than a cash register. Yes, it allows businesses to ring sales and take payments, but it also allows them to track transactions, inventory and customers. Advanced reporting provides business owners with real insights into their inventory and payments data, including detailed sales numbers, product sales reporting, item discount tracking and comprehensive history of all orders.

QuickBooks Point of Sale leverages the power of the cloud to automatically sync sales, payments, inventory, CRM and payroll data to QuickBooks, providing retailers with an integrated view of how money is flowing in and out of their businesses.

Mobile

Cash registers are anchored to the checkout counter. iPads, on the other hand, are wireless and portable, so employees can check a customer out anywhere: at their table, in any area of the shop or at a trade show booth for example. Imagine the one-on-one customer attention employees can provide when they are able to search inventory and process credit cards without ever leaving the customers' side.

With QuickBooks Point of Sale's anywhere, anytime online access, back office activities no longer need to be performed in-store. Owners and managers can use the online web dashboard to view and check sales, inventory and staffing reports from anywhere with an internet connection.

User Friendly

QuickBooks Point of Sales' intuitive iPad interface lets users focus on what matters most – the customer. It functions like any other app on an iPad, so employee training time on the device is minimal.

Customer Friendly

QuickBooks Point of Sale can increase customer satisfaction in a number of ways. For one thing, it has the ability to process orders 14% faster than legacy POS systems. It also offers receipt-less returns, loyalty programs and gift cards, an E-commerce Platform, Social media integration, Integrated customer



display screens and Always On Mode. This industry-leading technology allows users to continue to accept and sync payments to sales and inventory reports even if their internet connection is slow or even completely down.

Accurate & Efficient

With QuickBooks Point of Sale, sales and payment data are automatically entered and categorized in QuickBooks Online, eliminating the time-intensive work of manually reconciling the books after hours.

Credit card payments can be processed quickly and easily using an integrated QuickBooks Point of Sale Payments Account. Transactions are automatically recorded right in Point of Sale, no more going back and forth to a separate terminal, no more double data entry. This saves time and minimizes errors.

Customizable

QuickBooks Point of sale can be configured to the unique needs of each business. Businesses owners can purchase just the components they need, such as wired or wireless bar code scanners, stand and cash drawer combos, PIN pad with integrated card swipe and receipt printer. POS system categories can be customized as well.

Easy to Maintain

Another bonus of a cloud-based system like QuickBooks POS powered by Revel Systems is that users don't have to worry about the upkeep of an on-site hard drive which reduces the need for an IT expert.

Sleek Eco-Friendly Design

Old school cash registers are bulky and outdated. iPad-based POS systems like QuickBooks Point of Sale powered by Revel Systems are sleek, modern and take up minimal space. They allow retail stores and restaurants to move towards a paperless business model, allowing user to manage inventory, email receipts, and punch time clocks using the system instead of paper and pens.

Conclusion: QuickBooks Point of Sale powered by Revel Systems offers a wide range of features that will greatly benefit forward-thinking business owners.

About Envision Sales Solutions

Envision Sales Solution is an **Intuit Authorized Reseller** and a **Certified Point of Sale Retail Solution Expert**. We have years of experience **helping business owners choose tools** that will work for them, **customizing business systems** and **offering training and technical support** as needed. We also have **experience owning and running retail stores** so we fully understand the challenges that retail owners face. We offer **hardware and software setup and customization** as well as **training and technical support** for QuickBooks Point of Sale Powered by Revel Systems.